

Toll Free: 1(800) 716-0600  
Fax: (714) 729-3906

1800 E. Lambert Rd. #155  
Brea, CA, 92821

## **SOUTHWEST PATROL, INC.**



### Proposal for Security Service For

### The Accelerated Schools

323-235-6343 x2830

February 17, 2023

# **TABLE of CONTENTS**

TOTAL SECURITY MANAGEMENT	Page 2
SERVICES & LOCATIONS	Page 3
PERSONNEL SELECTION	Pages 4-6
UNIFORMS & EQUIPMENT	Page 7
BENEFITS & RECOGNITION	Page 8
INSURANCE & CONDITIONS	Page 9-10
PRICING	Page 11
REFERENCES	Page 12-13

# **Total Security Management**

*SOUTHWEST PATROL, INC.* is built on a strong foundation of providing services to meet each client's distinctive needs. Our foundation includes assuring each client that they and their assets will be well protected by our qualified and licensed security officers.

We are a multi-talented organization with expert professionals who have the background, education and experience to provide a superior level of service in a timely and cost-effective manner.

Our goal is to provide a single source of professional resources and technical expertise to perform a wide range of services to meet all of a company's or individual security-related needs. Whether in areas affecting human, financial, or physical resources, our objective is to protect assets and reduce exposure to loss.

The *SOUTHWEST PATROL, INC.* approach is designed to provide professional assistance to our clients in developing, staffing, and operating a security program or if there is an existing program, we work with the client in every way. The entire *SOUTHWEST PATROL, INC.* staff provides direct support to your supervisory training, loss prevention consulting, and commercial, industrial, and institutional security, to include high-rise buildings, fire-life safety systems, and emergency procedures.

Our administration is staffed with experienced, knowledgeable and professional employees who are waiting to provide you with prompt and courteous service. We hold our ethics and standards to the highest of levels and conduct ourselves accordingly, remembering that we work for you. Our mission is to provide you with one-source security solutions.

## **Services & Locations**

### **Our SERVICES include, but are not limited to:**

- ❖ Uniformed Officer / Plain clothes Officers
- ❖ Armed / Unarmed Officers
- ❖ Security Patrol Services
- ❖ Body Guards / Executive Protection
- ❖ Escort Services
- ❖ Internal Theft & Loss Prevention Services
- ❖ Investigations
- ❖ Undercover operations
- ❖ Security Consultations

### **We service, but are not limited to, the following types of LOCATIONS:**

- ❖ Airports / Bus Stations / Train Stations
- ❖ Apartments Complexes / Condominiums\
- ❖ Commercial / Industrial / Warehouse Building and Lots
- ❖ Construction sites/ Shopping Centers

### **SPECIAL EVENTS, include but are not limited to:**

- ❖ Banquets / Award Ceremonies
- ❖ Concerts
- ❖ Fairs and Carnivals
- ❖ Fund-raisers
- ❖ Funerals
- ❖ Government functions
- ❖ Political Parties
- ❖ Sale Events
- ❖ Shows (Car, Garden, Gun, Bridal, Computer, etc.)
- ❖ Sporting Events
- ❖ Strikes
- ❖ Weddings

## Personnel Selection

The selection processes an assessment of each applicant's character, ability, reputation, habits, and associates. They are required to take oral and written examinations, as well as complete a thorough background investigation. In addition, a complete criminal history check through the Department of Justice and the Bureau of Security and Investigative Service is conducted. An assessment of each applicant's profile and training is then made to ascertain if their background and prior employment is adequately suited to your company's specific needs. Additionally, all of our officers receive extensive training to develop their interpersonal relation skills so that they will be discreet and non-confrontational in situations requiring their intervention. Although the aforementioned seems more than sufficient, we go even further in ensuring quality service. Each shift has a patrol supervisor who is accountable for the activities of officers assigned to his/her shift.

### Security Officers:

Our security officers are trained and licensed and meet all requirements of the State for Private Security Guards, including age, citizenship/residency, and authorization to work in the United States. A background check of each security officer is not only conducted by the State, but is mandated and completed by *SOUTHWEST PATROL, INC.*

To best serve you, we can provide unarmed as well as armed, (formal or informal) uniformed or plain-clothes security officers. We have the ability to provide standing/foot patrol, bike patrol, or on-site vehicle patrol (including the use of golf-carts).

Whether you need security officers for your person, parking lot, small business or high-rise structure, we can meet all your needs.

Because society is forever changing, our officers continue training in the latest security and enforcement techniques and are kept up-to-date on the latest laws passed.

## Executive Protection:

Our “bodyguards” meet all State requirements, including certification. Bodyguard services are performed by experienced and certified bodyguards, retired law enforcement officers, reserve law enforcement officers or off-duty law enforcement officers.

Our certified “bodyguards” are experienced and fully trained in vehicle and motorcade tactics, close quarters tactics, and evacuation methods. Our “bodyguards” maintain their certifications for the usage of batons, pepper spray and firearms.

Because society is forever changing, our “bodyguards” continue training in the latest security and enforcement techniques and are kept up-to-date on the latest laws passed.

## Patrol Services:

Our patrol officers are trained and licensed and meet all requirements of the State for Private Security Guards, including age, citizenship/residency, and authorization to work in the United States. A background check of each patrol officer is not only conducted by the State, but is mandated and completed by *SOUTHWEST PATROL, INC.* Each patrol officer also maintains a valid driver’s license and must maintain a clean driving record.

Our patrol officers are trained and maintain their certifications for the usage of batons, pepper spray and firearms.

*SOUTHWEST PATROL, INC.* provides patrol services using either marked and unmarked vehicles. Each vehicle is fully equipped with emergency equipment, such as dispatch radios, cellular phones, traffic cones, first-aid kits, etc.

Patrol services include property lock-ups such as pool gates, laundry and recreation rooms, parking gates, offices, building structures, etc. Patrol services also issuing warnings, citing and towing of illegally parked vehicles, impose property rules and regulations, and respond to nuisance/disturbance calls.

Our patrol officers are professional and will meet your every expectation.

### Supervision:

All activities are performed under a very important element, **close supervision**. Additionally, the operations manager coordinates the activities of all supervisors and impromptu inspections around the clock at no additional cost to clients. In the event of a serious incident or emergency, the officer on duty will contact our dispatch, and a patrol supervisor will respond immediately to your location. The patrol supervisor will then remain at the location until the incident has been resolved.

### Overall:

We believe that an effective training program is the best way to distinguish ourselves from our competitor. The better trained our personnel are, the most capable our organization is; this, in turn, enables us to better serve our clients.

Training is a critically important, on-going process requiring the full-time, concentrated efforts of a dedicated manager. Our senior training officer is a hands-on professional who is responsible for the development and implementation of company training programs. Every security officer is enrolled in a structured program, from a new employee orientation to an especially designed, site-specific continuing education program. The senior training officer continually tracks progress, and the training flow is adjusted to allow each security the opportunity to achieve the desired results.

Ultimately, officers who excel are placed into a demanding supervisor-training course. When an officer exhibits the leadership and supervisory skills necessary, he/she will advance within the organization. The senior training officer works closely with the operation manager to ensure that training initiatives result in improved operation performance. In addition to managing our proactive training program, the senior training officer is also responsible for maintaining a liaison with community group and retail, industrial, and institutional facility manager. Additionally, the senior training officer provides security awareness and loss-prevention training, thereby developing an efficient security network. Taking a teamwork approach enables *SOUTHWEST PATROL, INC.* to address clients' issues and concerns, and work towards resolving problems in a proactive manner.

# Uniforms & Equipment

## Uniforms:

*SOUTHWEST PATROL, INC.* proposes to maximize dress, appearance, and bearing as a means of conveying professionalism and competency to the public. We place great emphasis on how an officer looks and how they conduct themselves. Security officers who present a clean, crisp image and conduct themselves with pride and a military bearing convey a positive and professional image to the public and are highly visible. We also believe it to be an outstanding deterrent to those who may pose problems for our clients. All of our officers have the highest grooming standards and look very professional.

The different uniform styles available have been widely accepted in all types of security environments. Their design is subtle yet authoritative enough for internal or external security use.

Should you desire to create your own uniform, tailored to meet the unique requirements of your particular facility, we will be pleased to work with you to design, adopt, or alter any uniform you wish so that it will meet your requirements and specifications.

## Equipment:

Each officer is equipped with basic equipment such as flashlights and handcuffs. Other officers are equipped with batons, pepper spray, and firearms, depending on the client's specific needs. No officer is permitted to carry any equipment for which he/she has not been properly trained and licensed for. Furthermore, no officer may carry equipment which *SOUTHWEST PATROL, INC.* has not previously authorized.

*SOUTHWEST PATROL, INC.* utilizes the most professional vehicles in the security patrol industry. We have a fleet of patrol vehicles, all of which are fully equipped with emergency equipment, such as dispatch radios, cellular phones, traffic cones, first-aid kits, emergency lights and spotlights, etc.



# Benefits & Recognition

## Benefits:

Perhaps the greatest problem facing all contract security services is their inability to retain competent, quality personnel. In this historically low-wage industry, recognition and job satisfaction can often offset monetary conservatism. Our corporation has addressed this problem in a number of ways.

Many companies recognize the need for proper selection, training, and supervision. However, many overlook the critical areas of fringe benefits and most overlook recognition of the Officer.

*SOUTHWEST PATROL, INC.* has a program which we believe to be unequaled by our competitors. Our fringe benefits and recognition programs are as follows:

- ❖ Vacation Plan
- ❖ 401K Retirement Program
- ❖ Holiday Pay

## Recognition:

At *SOUTHWEST PATROL, INC.*, we recognize, reward and praise our staff for their positive efforts and above-average performance of their duties.

We have developed several morale-building programs that work effectively to create a “team spirit” in dedication and loyalty to *SOUTHWEST PATROL, INC.*, as well as the clients we serve.

These programs are administered by our Operations Manager and rewarded with various monetary and achievement awards.

# Insurance

## General Liability

*SOUTHWEST PATROL, INC.* carries a **\$4,000,000.00** general liability policy as required by law. For specifications, please see the attached “Certificate of Liability Insurance.”<sup>1</sup>

## Automobile Insurance

*SOUTHWEST PATROL, INC.* provides a **\$1,000,000.00** liability insurance policy on all company owned vehicles.<sup>1</sup>

## Worker’s Compensation Insurance

*SOUTHWEST PATROL, INC.* provides Workers’ Compensation for all employees in accordance with State law; policy limits of liability for the employer are **\$1,000,000.00**.

**<sup>1</sup> Insurance coverage limits may be increased at clients’ request at an additional cost to proposed rates.**

CHANGES IN LAW:

Should there be a change in Federal law or California State law with regards to wages, or other imposed costs that are beyond the control of *SOUTHWEST PATROL, INC.* and that have an adverse effect on the operating costs of this account, **CLIENT** agrees to negotiate revised billing rates that will reimburse *SOUTHWEST PATROL, INC.* for its added costs.

PROPOSAL GUARANTEE:

*SOUTHWEST PATROL, INC.* guarantees that the prices quoted herein for the service(s) described will be honored for a period of three (3) months from the date of this proposal. We further guarantee that the prices quoted will be maintained for a full year from the commencement of service, unless changes in minimum wage, tax rates, legally mandated benefits to employees or insurance rates adversely affect operating costs. **CLIENT** agrees to negotiate revised billing rates that will reimburse *SOUTHWEST PATROL, INC.* for any additional costs incurred due to any of the above-described changes.

PROPRIETY INFORMATION:

Information provided in this proposal is considered proprietary to *SOUTHWEST PATROL, INC.* and is required to be kept private and confidential by the addressee. Copies may be produced and distributed, within the organization of the addressee, to the extent necessary to evaluate the content of this proposal. No Entity outside of the organization of the addressee is to receive a copy of this proposal or be made privy to the contents hereof.

**Pricing**

*SOUTHWEST PATROL, INC.* has carefully identified the tasks to be performed, and the personnel profile necessary to ensure quality coverage. With these elements in mind, *SOUTHWEST PATROL, INC.* submits the following rates for your approval.

QTY	SERVICE PROVIDED	RATE
N/A	Unarmed Uniformed Security Officer(s)	Per Hour Per Officer
<b>1</b>	<b>Armed Uniformed Security Officer(s) in a marked unit</b>	<b>\$75.00 Per Hour Per Officer</b>
N/A	Marked Unit on site 24 Hrs	Per Hour
N/A	Off Duty Police Officer	Per Hour Per Officer
N/A	Virtual Guard Service	Per Camera
<b>1</b>	<b>High Visibility Patrol Service</b>	<b>\$ Per Hour Per Officer</b>
	Stand By Time (Waiting for Fire Dept, PD for an Attempted Break-in Progress, Tow, Ect.)	\$55.00 Per Hr
	On-Call Response Service With Patrol Service	\$55.00 Per Response
	On-Call Alarm Response Service By it's self	Monthly Fee Per Call Stand By Per Hour
<p>*The holiday billing rate shall be used for all work performed on New Year's Eve, New Year's Day, Easter, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Eve and Christmas Day  **These above dates will be at Time and Half**  <b>Rates May Be Raised July 2023</b></p>		

Please see next page below for more information.

which the shift will be from 1530-2400 ( 3:30pm-12:00am) the rate will be the same that you currently have

As you mention you would like officer to be at ACES campus till 6:30 front gate

from 7pm-12am the guard to patrol from all 3 campus

Please see the above rates for a Armed Patrol Officer  
We may also cite and tow vehicles-We may start same day with no additional fees  
An Armed Field Supervisor in a marked unit will show up to your location  
Photos may be included if anything unusual is to report  
The Officer may do and is not limited to a foot patrol of the property removing any type of homeless,  
reporting graffiti, Lock ups, broken glass, lights out, or cuts in the fence line, checking all doors and  
restrooms, trash enclosures and We may also cite and tow vehicles if need to.

- Gas Fuel surcharge **\$N/A** Per patrol/ Alarm Response/ Parking enforcement/Lockup or unlock services (When gas is between \$3.50 to \$4.00 per gallon)
- Gas Fuel surcharge **\$0.50** Per patrol/ Alarm Response/ Parking enforcement/Lockup or unlock services (When gas is between \$4.00 to \$4.50 per gallon)
- Gas Fuel surcharge **\$1.00** Per patrol/ Alarm Response/ Parking enforcement/Lockup or unlock services (When gas is between \$4.50 to \$5.00 per gallon)
- Gas Fuel surcharge **\$1.50** Per patrol/ Alarm Response/ Parking enforcement/Lockup or unlock services (When gas is between \$5.00 to \$5.50 per gallon)
- Every Additional \$0.50 of gas price increases will result in \$0.50 charge of the surcharge.
- Holiday Pay **1.5 X** the Per Hour rate (Christmas Eve, Christmas Day, Thanksgiving Day, New Year's Eve, New Year's Day, Easter, Memorial Day, Labor Day, and 4<sup>th</sup> of July)

# References

**HILTON GARDEN INN**  
1755 S. Waterman Ave.  
San Bernardino, CA 92408

**(909) 806-4040**  
**Attn: Shari Hurley**

**CITY OF BELLFLOWER**  
16600 Civic Center Dr.  
Bellflower, CA 90706

**(562) 925-0124**  
**Attn: Joel Hockman**

**CHINO VALLEY FIRE DISTRICT**  
14011 City Center Dr  
Chino Hills CA 91709

**(909) 816-7682**  
**Scott Atkinson**

**GARDEN GROVE SCHOOL DISTRICT**  
8211 Lampson Ave  
Garden Grove, CA 92841

**(714) 663-6394**  
**Attn: Cathy Joseph**

**PIANO LOFTS.**  
932 S. Hill St  
Los Angeles CA, 90015

**(213) 797-5656**  
**Attn: Jason Harbison**

**OPTION CENTER**  
2416 S. Main St.  
Santa Ana CA, 92707

**(714) 668-1530**  
**Attn: Laura Lesniak**

**K.C PHARMACEUTICALS**  
3201 Producer Way.  
Pomona, CA 91768

**(909) 598-9499**  
**Attn: Paul Kartiko**

**VICTORIA GROVE HOA**  
C/o ENCORE PROPERTY MANAGEMENT  
526 Queensland Cir  
Corona CA 92879

**(951) 354-0732**  
**Attn: C.W. Bock**

**AMERICAN TECH.**  
2050 E 51<sup>ST</sup> .  
Vernon , CA 90058

**(909) 544-7179**  
**Attn: Ruben Garcia**

**COSTA MESA SQUARE**  
3030 Harbor Dr.  
Costa Mesa, CA

**(818) 780-0684**  
**Attn: Steve Welch**

# References

**MIRA MESA ( H- MART)**  
9200-9600 Mira Mesa Blvd  
San Diego, CA 92126

**(858) 245-7544**  
**Attn: Doug Packwood**

**LA HABRA SCHOOL DISTRICT**  
500 N. Walnut Street  
La Habra, CA 90631

**(562) 690-2321**  
**Attn: Carol Argomaniz**

**BREEZES DEL MAR HOA**  
915 7<sup>th</sup> St. Ave.  
Venice, CA 90291

**(310) 399-0409**  
**Attn: Igor Grigorian**

**ASSOCIATION MANAGEMENT**  
14780 Pipeline Ave.  
Chino Hills, CA 91709

**(909) 444-7655**  
**Attn: Celina Perez**

**MIRA MESA (TARGET)**  
8251 Mira Mesa Blvd  
San Diego Ca, 92126

**(858) 245-7544**  
**Attn: Doug Packwood**

**SHORECLIFF ROAD HOA**  
Mult. Address  
Corona Del Mar, CA 92625

**(323) 314-5611**  
**Attn: John Luciano**

**SCSA**  
1900 E Warner Ave Suite A  
Santa Ana Ca, 92705

**(714) 686-5001**  
**Attn: David**

**GENESIS RETAIL PARTNERS LLC**  
202 South Lake Ave  
Pasadena CA 91101

**(626) 450-5916**  
**Attn: Ken Lin**

**DESERT EMPIRE**  
258 East Commercial Rd  
San Bernardino, CA 92401

**(909) 370-3077**  
**Attn: Jim Prusa**

**ANDRADE FINANCIAL**  
2060 E. Rte 66 #101  
Glendora, CA 91740

**(626) 852-6771**  
**Attn: Rose Madrid**