Prepared For:

Francis Reading The Accelerated School 4000 S Main St, Los Angeles, CA 90037

5/12/2022

Dear Francis Reading,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and i-Ready Partner Services included. If you have any questions or would like any changes, please contact us.

| Quote ID: 283191.1 Valid through: 12/31/2 Product | List Price | Net Price |
|--|-------------|-------------|
| i-Ready Classroom + i-Ready | \$45,135.00 | \$34,425.00 |
| i-Ready Classroom | \$11,880.00 | \$0.00 |
| i-Ready | \$13,060.00 | \$13,060.00 |
| Ready | \$189.00 | \$0.00 |
| Professional Development | \$5,750.00 | \$5,250.00 |
| i-Ready Partners Services | \$3,000.00 | \$0.00 |

i-Ready Partners Services Includes:

• Initial Implementation Services: Provisioning, Initial Rostering, Hosting, Technology Assessment

• <u>Account Management</u>: Account Manager You Know On A First Name Basis, Implementation Guidance, Realtime Achievement Data After Every Assessment, Ongoing Data Management

- <u>Staff Development Consultation and Resources</u>: Consultative services to help you plan and make the most of Professional Development sessions; Access to Online Educator Learning (OEL) Digital Courses, and i-Ready Central Self-Service Resources
- Technical Support: Proactive Network Monitoring & Issue Notification, Annual Health Check, Technical Support

| List Total: | \$79,014.00 |
|---------------------|-------------|
| Savings: | \$26,279.00 |
| Shipping/Tax/Other: | \$1,962.31 |
| Total: | \$54,697.31 |

Thank you again for your interest in Curriculum Associates.

Sincerely

Andres Gorbea (909) 648-6019 agorbea@cainc.com



Please submit this quote with your purchase order

Curriculum Associates, 153 Rangeway Road, North Billerica MA 01862-2013 Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: <u>orders@cainc.com</u>, Website: <u>CurriculumAssociates.com</u>

Quote ID: 283191.1

Date: 5/12/2022

Valid through: 12/31/2022

Prepared For:

Francis Reading The Accelerated School 4000 S Main St, Los Angeles, CA 90037 freading@accelerated.org (323) 235-6343

Your Representative:

Andres Gorbea (909) 648-6019 agorbea@cainc.com

i-Ready Classroom + i-Ready

| Product Name | Item # | Qty | List Price | Net Price | Total |
|--|---------|----------|---------------|---------------|-------------|
| i-Ready Classroom Math Student Worktext with Digital Access Package + i-Ready Personalized Instruction Grade K (1 Year) | 25359.0 | 70 | \$59.00 | \$45.00 | \$3,150.00 |
| i-Ready Classroom Math Student Worktext with Digital Access Package + i-Ready Personalized Instruction Grade 1 (1 Year) | 25415.0 | 60 | \$59.00 | \$45.00 | \$2,700.00 |
| i-Ready Classroom Math Student Worktext with Digital Access Package + i-Ready Personalized Instruction Grade 2 (1 Year) | 25471.0 | 70 | \$59.00 | \$45.00 | \$3,150.00 |
| i-Ready Classroom Math Student Worktext with Digital Access Package + i-Ready Personalized Instruction Grade 3 (1 Year) | 25583.0 | 70 | \$59.00 | \$45.00 | \$3,150.00 |
| i-Ready Classroom Math Student Worktext with Digital Access Package + i-Ready Personalized Instruction Grade 4 (1 Year) | 25723.0 | 70 | \$59.00 | \$45.00 | \$3,150.00 |
| i-Ready Classroom Math Student Worktext with Digital Access Package + i-Ready Personalized Instruction Grade 5 (1 Year) | 25863.0 | 70 | \$59.00 | \$45.00 | \$3,150.00 |
| i-Ready Classroom Math Student Worktext with Digital Access Package + i-Ready Personalized Instruction Grade 6 (1 Year) | 28075.0 | 90 | \$59.00 | \$45.00 | \$4,050.00 |
| i-Ready Classroom Math Student Worktext with Digital Access Package + i-Ready Personalized Instruction Grade 7 (1 Year) | 28076.0 | 140 | \$59.00 | \$45.00 | \$6,300.00 |
| i-Ready Classroom Math Student Worktext with Digital Access Package + i-Ready Personalized Instruction Grade 8 (1 Year) | 28077.0 | 125 | \$59.00 | \$45.00 | \$5,625.00 |
| | i-Re | ady Clas | sroom + i-Rea | ady Subtotal: | \$34,425.00 |

| i-Ready Classroom | | | | | |
|--|---------|-----|------------|-----------|--------|
| Product Name | Item # | Qty | List Price | Net Price | Total |
| i-Ready Classroom Common Core Math Teacher Guide with Digital Access Grade K (1 Year) | 25366.0 | 3 | \$440.00 | \$0.00 | \$0.00 |
| i-Ready Classroom Common Core Math Teacher Guide with Digital Access Grade 1 (1 Year) | 25422.0 | 3 | \$440.00 | \$0.00 | \$0.00 |
| i-Ready Classroom Common Core Math Teacher Guide with Digital Access Grade 2 (1 Year) | 25520.0 | 3 | \$440.00 | \$0.00 | \$0.00 |
| i-Ready Classroom Common Core Math Teacher Guide with Digital Access Grade 3 (1 Year) | 25653.0 | 3 | \$440.00 | \$0.00 | \$0.00 |
| i-Ready Classroom Common Core Math Teacher Guide with Digital Access Grade 4 (1 Year) | 25793.0 | 3 | \$440.00 | \$0.00 | \$0.00 |
| i-Ready Classroom Common Core Math Teacher Guide with Digital Access Grade 5 (1 Year) | 25933.0 | 3 | \$440.00 | \$0.00 | \$0.00 |
| i-Ready Classroom Common Core Math Teacher Guide with Digital Access Grade 6 (1 Year) | 28096.0 | 3 | \$440.00 | \$0.00 | \$0.00 |

Curriculum Associates, 153 Rangeway Road, North Billerica MA 01862-2013

Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: orders@cainc.com, Website: CurriculumAssociates.com

| i-Ready Classroom Common Core Math Teacher Guide with Digital Access Grade 7 (1 Year) | 28097.0 | 3 | \$440.00 | \$0.00 | \$0.00 |
|--|---------|---|----------|--------|--------|
| i-Ready Classroom Common Core Math Teacher Guide with Digital Access Grade 8 (1 Year) | 28098.0 | 3 | \$440.00 | \$0.00 | \$0.00 |
| i-Ready Classroom Subtotal: | | | | \$0.00 | |

| i-Ready | | | | | |
|---|---------|-----|-------------------|-------------|-------------|
| Product Name | Item # | Qty | List Price | Net Price | Total |
| i-Ready Assessment and Personalized Instruction Reading Site License 501-800 Students 1 Year | 14974.0 | 1 | \$13,060.00 | \$13,060.00 | \$13,060.00 |
| | | | i-Ready Subtotal: | | \$13,060.00 |

Ready

| Product Name | ltem # | Qty | List Price | Net Price | Total |
|---|-----------------|-----|------------|-----------|--------|
| Mathematics Discourse Cards - English | 23544.0 | 21 | \$7.00 | \$0.00 | \$0.00 |
| Mathematics Discourse Cube 3" - English | 24407.0 | 6 | \$7.00 | \$0.00 | \$0.00 |
| | Ready Subtotal: | | | \$0.00 | |

Professional Development

| Product Name | Item # | Qty | List Price | Net Price | Total |
|---|---------|-----|------------|------------|------------|
| Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development) | 28024.0 | 1 | \$500.00 | \$0.00 | \$0.00 |
| Professional Development i-Ready Classroom and i-Ready Math Core New User Package - Preparing to Teach i-Ready Classroom Mathematics, Developing Mathematical Thinkers Through Instructional Routines, and Tailored Support | 24417.0 | 1 | \$5,250.00 | \$5,250.00 | \$5,250.00 |
| Professional Development Subtotal: | | | | \$5,250.00 | |

i-Ready Partners Services

| Product Name | ltem # | Qty | List Price | Net Price | Total |
|---|---------|-----|------------|-----------|--------|
| i-Ready Partners Core Mathematics Support - Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year) | 27034.0 | 1 | \$1,500.00 | \$0.00 | \$0.00 |
| i-Ready Partners Implementation Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year | 27939.0 | 1 | \$1,500.00 | \$0.00 | \$0.00 |
| i-Ready Partners Services Subtotal: | | | | \$0.00 | |

| Total | |
|---------------------|-------------|
| List Total: | \$79,014.00 |
| Savings: | \$26,279.00 |
| Merchandise Total: | \$52,735.00 |
| Voucher/Credit: | \$0.00 |
| Estimated Tax: | \$1,962.31 |
| Estimated Shipping: | \$0.00 |
| Total: | \$54,697.31 |

Special Notes

F.O.B.: N. Billerica, MA 01862 Shipping: Shipping based on MDSE total Terms: Net 30 days, pending credit approval

> Curriculum Associates, 153 Rangeway Road, North Billerica MA 01862-2013 Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: <u>orders@cainc.com</u>, Website: <u>CurriculumAssociates.com</u>

Please submit this quote with your purchase order

N1

Curriculum Associates

Shipping Information

Please fill out the following information to help us arrange the delivery of your materials and exceed your expectations. Thank you for your order!

Shipping Location

Please indicate where the delivery should be made.

Individual Schools

See page 2 for additional information.

| Central Location (Warehouse/District Office) | | | | | |
|--|-------|-----|--|--|--|
| Name | | | | | |
| Address | | | | | |
| City | State | Zip | | | |

Requested Delivery Window

Start of Date Range

Please provide a date range of at least **7–10 business days** when you would like your materials delivered.

through

End of Date Range

Please note any summer hours or upcoming vacations during the requested delivery window:

Shipping Information

Please fill out the following information to help us arrange the delivery of your materials and exceed your expectations. Thank you for your order!

For each ship-to location, please fill out the following information: Print one page per ship-to location.

Ship-To Name Please provide the name of the ship-to location. Name:

Delivery Contact

Please provide the **name** and **phone number** of the individual who will serve as the point of contact for delivery.

Name: _

Phone Number:_

Delivery Instructions

Please select Yes or No for each of the following statements describing the delivery location.

| The delivery location has a standard loading dock. | Yes | No |
|--|-----|----|
| The delivery location can accommodate an 18-wheel truck. | Yes | No |
| Inside delivery is required. | Yes | No |
| • The delivery location has obstructions (e.g., stairs, trees, wires). | Yes | No |
| An appointment is required prior to delivery. | Yes | No |
| | | |

Please note any other special delivery instructions:

Ready Classroom Mathematics

Ready Classroom Mathematics with i-Ready Diagnostic and Instruction

Ready Classroom Mathematics is designed to engage all learners and ensure students gain conceptual understanding, a high degree of procedural skill and fluency, and the ability to problem solve inside and outside of the mathematics classroom. When layered with *i-Ready®*, *Ready Classroom Mathematics* offers a fully integrated blended learning program by providing teachers with robust data to guide their instruction while each student receives a personalized online instruction path to complement the instruction and practice in the program.

Program Components

- Student Worktext Volume 1 & 2
- Student Dashboard (digital)
 - Student Bookshelf
 - Assessments
 - Practice
 - Digital Math Tools
 - Interactive Learning Games
 - Family Resources
- Teacher's Guide Volume 1 & 2
- Teacher Dashboard (digital)
 - Diagnostic and Instruction reports
 - Practice
 - Interactive Learning Games
 - Online Teacher Toolbox
 - Digital Comprehension Checks
 - Practice Tutorials
 - Ready Classroom Central

- i-Ready Diagnostic
 - Assessment Suite
 - Adaptive Diagnostic
 - Growth Monitoring
 - Standards Mastery
 - Reporting
 - Prerequisite
 - Diagnostic Results
 - Instructional Grouping
 - Diagnostic Growth
 - Predicted Proficiency
 - Growth Monitoring Results
 - Standards Mastery Results
- i-Ready Instruction
 - Personalized instruction with Interactive Lessons
 - i-Ready Lesson Quizzes
 - Online Instruction report

Ready Classroom Mathematics:

- Delivers on the true intent and demands of the standards
- Empowers students to own their learning through a discourse-based routine
- · Provides access and equity for all
- Integrates purposeful data that directly drive instruction
- Taps into the rich data from the *i-Ready Diagnostic* to deliver personalized learning paths to growth for each student, balancing rigor and reachability



Curriculum Associates



i-Ready Assessment and Personalized Instruction

i-Ready integrates powerful assessments with engaging instruction to help all students grow and succeed.

Program Components

i-Ready Assessment and *i-Ready Personalized Instruction* are available as subscription-based, vendor-hosted, Software-as-a-Service (SaaS) applications. Your annual license fee includes:

- · Account setup and management with a dedicated account manager
- Unlimited access for authorized district users to *i-Ready*'s:
 - Adaptive Diagnostic assessments (available for Grades K-8)*
 - Growth Monitoring assessments (available for Grades K–8)
 - Standards Mastery assessments (available for Grades 2-8)
 - Personalized Instruction and practice (available for Grades K-8)
 - Interactive Learning Games (available in Mathematics only for Grades K-5)
 - Downloadable Tools for Instruction lesson plans (available for Grades K-8)
 - Portfolio of powerful reporting and information management tools
 - On-demand access to i-Ready Central® website for implementation and training resources
- Application hosting and security
- · Unlimited access via toll-free telephone and email to our Technical Support and Customer Service teams
- · All program maintenance, updates, upgrades, and enhancements during the active term

i-Ready:

- Provides a complete picture of student performance and growth
- · Pinpoints strengths and knowledge gaps to the sub-skill level
- Helps educators look across groups of students to understand strengths, target areas of need, and spot trends
- Translates assessment data into targeted instructional recommendations, saving teachers time
- Motivates students with access to their own personalized growth goals and learning path
- Offers engaging digital instruction and practice that is proven to drive gains for students at all levels and is backed by evidence under the Every Student Succeeds Act



Curriculum Associates

*With select functionality available for Grades 9–12

i-Ready Classroom Mathematics

Professional Development

i-Ready Classroom Mathematics Professional Development partners with educators to deliver sustained, classroom-focused, flexible professional development. Designed to evolve along with each implementation, *i-Ready Classroom Mathematics* Professional Development equips teachers and leaders with strategies and tools for mathematics learning.

Program Components

i-Ready Classroom Mathematics Professional Development is delivered in a flexible sequence of up to six hours that meets the needs of educators at each phase of their development: New, Practicing, and Advanced. Professional development may be conducted in person or virtually. Our courses focus on the following goals:

- New Users: Launching mathematics curriculum with discourse-driven instruction
- **Practicing Users:** Strengthening daily mathematics instruction through carefully developed practices and meaningful mathematics conversations
- Advanced Users: Expanding effective instructional practices through deepening mathematical conversations and reasoning

Districts purchasing recommended professional development for three or more implementing sites receive a centralized leadership course/session (one per every 10 sites) of up to three hours in length. Districts may purchase more than the recommended sessions per site to support high-quality implementations.

All professional development is delivered by a facilitator with the experience and capacity to effectively collaborate with our school and district partners across the country. Educators receive session resources and materials specific to their phase of development.

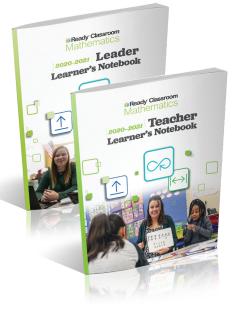
The Online Educator Learning platform provides on-demand, interactive courses that enhance concepts introduced in facilitated professional development sessions. Additional resources are available on ReadyCentral.com and i-ReadyCentral.com, including videos, turnkey implementation tools, and actionable ideas from educators across the country.

i-Ready Classroom Mathematics Professional Development helps educators:

- Analyze data to create instructional plans that help students access grade-level instruction
- Effectively use student-centered educational practices for deep mathematical learning
- Plan strategies to support discourse-driven instruction, foster mathematics talk, and engage students in productive struggle
- Implement widely recognized best practices in mathematics instruction, such as selecting and sequencing student work
- Move from product knowledge to informed practice in a flexible, implementation-specific setting

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Information on Professional Development Sessions and COVID-19

Protecting the health and safety of the educators we serve and their students, as well as the health and safety of our employees, is of paramount importance to Curriculum Associates. While it is our preference to deliver PD sessions in person, circumstances related to COVID-19 may require us to provide sessions virtually instead. Curriculum Associates' policy is to only provide PD sessions in person where one of our employees can reach the session site by car and where adequate safety measures are in place to protect the health of our session leaders and participants. Curriculum Associates reserves the right to switch any session from in-person to virtual if we cannot reach a session site by car, if adequate safety measures cannot be put in place, or if Curriculum Associates determines that it would otherwise put it employees at risk to provide an in-person session.

If your school or district will not permit visitors at the time of a scheduled session, Curriculum Associates would be happy to provide an equivalent live, virtual session via videoconference. Similarly, Curriculum Associates will comply with your school or district's health and safety requirements regarding on-site visitors if we are given adequate advance notice. Our PD Operations team will work with school or district personnel to hold sessions in a manner that protects the safety of educators and your school community as well as Curriculum Associates employees.

We are pleased to be able to serve you in these challenging times and look forward to providing productive learning sessions to your staff. Any questions regarding scheduling in-person or virtual training sessions should be directed to pdoperations@cainc.com.

i-Ready Partners

Unparalleled Service and Educator Support

The *i-Ready Partners* team was born from our core value: the quality of our services is as important as the quality of our products. Know that when you implement our programs, your local *i-Ready Partners* will be there to support your team every step of the way.

Service Components

Our *i-Ready Partners* team is tasked with helping you implement our programs to meet ambitious district goals. *i-Ready Partners* support includes:

- An Account Manager You Know on a First-Name Basis: Dedicated account managers are your point of connection to a powerful network of *i-Ready* experts focused on making your implementation successful.
- **Consultative Professional Development Planning:** Tailored professional development plans ensure that PD is tied to your implementation goals and that educators are equipped to optimize the use of our programs from day one.
- **Real-Time Achievement Data after Every Assessment:** Detailed student achievement analytics to empower data-driven practices in classrooms.
- Educational Consultants to Help You Know What's Coming Next: Educational consultants to keep you up to speed on our latest research, development, and best practices.
- **Technical Support and Health Checks:** Proactive support that anticipates and heads off issues before they start—and is there for you should they arise.



Account Management



Professional Development



Educational Consultants



Achievement Analytics



Technical Support

Your *i-Ready Partners* Team

Dedicated to helping you implement *i-Ready* programs and achieve your district goals



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Placing an Order

Email: <u>orders@cainc.com</u> | Fax: 1-800-366-1158 Mail:

ATTN: CUSTOMER SERVICE DEPT. Curriculum Associates LLC 153 Rangeway Rd North Billerica, MA 01862-2013 Please visit CurriculumAssociates.com for more information about placing orders or contact CA's customer service department (1-800-225-0248) and reference quote number for questions.

Please attach quote to all signed purchase orders. If tax exempt, please submit a valid exemption certificate with PO and quote in order to avoid processing delays. Exemption certificates can also be submitted to exempt@cainc.com.

Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

| Order Amount | Freight Amount |
|-----------------------|-----------------------|
| \$74.99 or less | Max charge of \$12.75 |
| \$75.00 to \$999.99 | 12% of order |
| \$1.000 to \$4.999.99 | 10% of order |

| Order Amount | Freight Amount |
|---------------------------|----------------|
| \$5,000.00 to \$99,999.99 | 8% of order |
| \$100,000 and more | 6% of order |

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

Supply chain challenges outside of Curriculum Associates' control may impact inventory availability for print product. We recommend submission of purchase orders as soon as possible to help ensure timely delivery.

Payment Terms

Payment terms are as follows:

• With credit approval: Net 30 days

• Accounts must be current before subsequent shipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH or wire payments. CA's bank remittance information is:

• Account Number: 4418064408 | Account Name: Curriculum Associates, LLC

Without credit approval: payment in full at time of order

- Bank Name: Wells Fargo Bank San Francisco, CA
- ABA Routing: 121000248
- SWIFT Code (International Only): WFBIUS6S
- Tax ID: 26-3954988

Please send any payment notifications to payments@cainc.com. Credit card payments are only accepted for purchases under \$50,000.

Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at invoices@cainc.com or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

i-Ready[®]

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at i-ready.com/support.

Return Policy

Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased materials with pre-approval from CA's Customer Service within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248) for return authorization. When returning material, please include your return authorization number and the return form found on the CA website. i-Ready®, Toolbox®, and BRIGANCE® Online Management Systems may be returned for a pro-rated refund for the remaining time left on the contract. We do not accept returns on unused i-Ready or Toolbox licenses®, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE® Kits, Ready® student and teacher sets, and Ready Classroom® student and teacher sets. For more information about the return policy, please visit CurriculumAssociates.com/support/shipping-and-returns.

Curriculum Associates, 153 Rangeway Road, North Billerica MA 01862-2013 Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: <u>orders@cainc.com</u>, Website: <u>CurriculumAssociates.com</u>